

The Benefits & Challenges of Healthcare Technology

AN EHR PRIMER

The Often Untold Truths of EHR Adoption

Technology Costs

SOFTWARE LICENSES

UPGRADED HARDWARE

New Infrastructure

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Learning Curves

45

hours
per provider

10

customization

25

personnel training

10

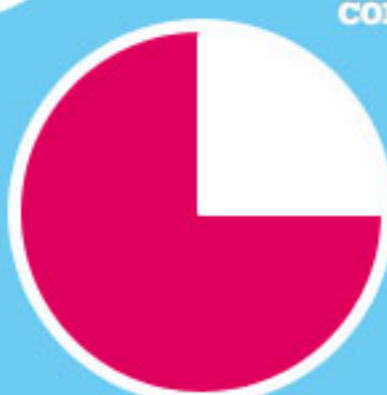
cpu/network setup

33% cite a loss
in revenue as their
primary concern



Financial Fears

physicians who have yet
to adopt an EHR & are
concerned about
a loss in their
productivity



78%

Workflow Disruption

Tips for Successfully Deploying an EHR

Achieve Buy-In from the Organization



appoint an
EHR Champion who can
be a project manager and can
both build support and articulate
the vision and goals

Establish and Communicate Your Goals

Achieving Meaningful Use
Improving Patient Care
Increasing Care Coordination



Understand Strengths & Weaknesses



Comfortable with Technology
Adequate typing speed
Capable support resources

Take Advantage of Emerging Technologies

75%

US Physicians own some
form of an Apple Device



What EHR Users are Saying...

3/4

of EHR users
would invest again

80%

are lowering costs &
improving care

74%

note improved
staff efficiency

125K

additional revenue per
provider via EHR workflow
efficiencies

"I believe we are seeing the
tide turn toward widespread
adoption and use of health IT."

- David Blumenthal, National Coordinator for
Health Information Technology

